

# European Union Grants Advisor Humansoft (Hungary)



## Hungarian SME Receives Funds for Research and Development Project

*"The EUGA programme has helped us fast-track the development of a solution that we saw a real need for in the Hungarian market. Being made aware of the funds available to us has made a massive difference to our business, and will help us make a difference for our customers."*

**Róbert Nádasi-Szabó**, Deputy Manager of Consultancy Business Line, Humansoft

### Situation

Microsoft partner Humansoft specialises in the development of solutions based on Microsoft Dynamics Axapta. The organisation wanted to develop an Axapta add-on that would allow logistics companies to plan their routes via digital maps, and give them and their customers the ability to track deliveries. As with many SMEs in Hungary and across Europe, a lack of available funds was the biggest obstacle standing in the way of Humansoft and its development plans.

### Solution

With the help of the European Union Grants Advisor (EUGA) programme, Humansoft successfully applied for €150,000 (\$U.S.192, 945) from the Economic Competitiveness Operational Programme (ECOP). ECOP focuses on improving the productivity of businesses and the wider economic environment. Using the funds, Humansoft started the development of the Axapta add-on in May 2006, and completion is anticipated for December 2006.

### Benefits

- Humansoft was able to progress the development project faster than it would have without receiving the grant
- The new solution will bring in increased revenue
- Logistics companies in Hungary will have better access to IT tools allowing them to keep up with global market trends.

[www.humansoft.hu](http://www.humansoft.hu)